

### Best rerating candidate in cement space

Birla corp (BCORP) reported good set of numbers for 3QFY24 with EBITDA of Rs3.8bn against our expectation of Rs3.3bn driven by lower costs and better than expected realizations. The company reported one of the lowest power & fuel costs in the industry on Rs/kcal basis at Rs1.58/kcal driven by higher domestic coal usage. Additionally, the management has implemented 'Project Shikhar' to improve efficiency which has started bearing results. The company reiterated its guidance of reaching 30mn mt capacity by FY30 (CAGR of ~7%) and 25mn mt by FY27 which will provide volume growth visibility. The ramp-up at Mukutban plant in Maharashtra is satisfactory as it has reached 65% utilization and is expected to drive volume growth and profitability improvement for the company in near term. The stock is currently trading at 7x FY26 EV/EBITDA which we believe is undemanding and offers further scope for rerating. We have increased our EBITDA estimate by 6% and 5% for FY25/FY26 respectively. We also raise our EV/EBITDA target multiple to 9x from 8x to factor in improved capex visibility and reduced profitability gap with peers. We maintain Buy with revised TP of Rs2,000.

#### 3QFY24 results highlights

BCORP reported good set of numbers with EBITDA of Rs3.8bn, up 162% YoY and 14% ahead of estimate. Volumes at 4.2mn mt are up 13% YoY and 2.6% ahead of our estimate. Realizations are also up 2% QoQ at Rs5316/mt. Operating costs at Rs4604/mt declined by 8.5% YoY and 3.6% QoQ. Lower fuel prices and improved fuel mix resulted in sharp decline in power & fuel costs. EBITDA/mt came in at Rs901 against our expectation of Rs813. PAT at Rs1.1bn is 39% ahead of our estimate.

#### Mukutban plant incentives to start accruing from 4Q

One of the key investment argument for Birla corp has been the accrual of incentives from Mukutban. The plant is eligible for incentives for its sales volumes in Maharashtra. The amount could be as high as Rs600/mt for Maharashtra sales. The management guided that incentives will start to accrue from 4QFY24 which will aid EBITDA/mt further. Additionally, the company is starting on a new grinding unit in Prayagraj (UP). This is also eligible for 300% of capital as incentives. The management expects that as Kundanganj incentives expire next year, the new plant will make up for it.

#### Guidance maintained for FY24

The management reiterated its guidance for FY24 with EBITDA/mt of Rs850 and marginally reduced its volume growth guidance to 13% growth vs 15% earlier. The company has delivered 13.3% growth in volume and EBITDA/mt of Rs755 in 9MFY24. The company needs to achieve 5mn mt of volumes and ~Rs1100/mt EBITDA/mt in 4QFY24 to meet its guidance.

#### Valuation and outlook

We like BCORP for 1) volume growth through Mukutban ramp-up, 2) scope for further efficiency improvement, 3) accrual of incentives for Mukutban plant along with higher share of captive coal, 4) deleveraging potential and 5) attractive valuation. We expect earnings momentum to pickup speed from hereon and better pricing coupled with incentives accrual may result in better profitability for the company. Given the capex guidance of 30mn mt of capacity by 2030, volume growth visibility is there for medium term. We have raised our target multiple from 8x to 9x to factor in better growth visibility and bridging of profitability gap with peers. Maintain buy with revised TP of Rs2000.

#### Financial and valuation summary

YE Mar (Rs mn)	3QFY24A	3QFY23A	YoY (%)	2QFY24A	QoQ (%)	FY24E	FY25E	FY26E
Revenues	23,120	20,161	14.7	22,858	1.1	98,210	1,07,811	1,15,607
EBITDA	3,785	1,444	162.1	2,889	31.0	15,113	18,323	19,709
EBITDA margin (%)	16.4	7.2	128.6	12.6	29.6	15.4	17.0	17.0
Adj. Net profit	1,091	(499)	(318.7)	586	86.2	5,905	7,889	8,851
Adj. EPS (Rs)	14.2	(6.5)	(318.7)	7.6	86.2	76.7	102.4	114.9
EPS growth (%)						1,644.4	33.6	12.2
PE (x)						20.0	15.0	13.4
EV/EBITDA (x)						10.2	8.0	7.0
PBV (x)						1.8	1.6	1.5
RoE (%)						9.4	11.5	11.6
RoCE (%)						7.7	9.7	10.5

Source: Company, Centrum Broking

Result Update

India I Cement

8 February, 2024

BUY

Price: Rs1,529

Target Price: Rs2,000

Forecast return: 31%

Institutional Research

#### Market Data

Bloomberg:	BCORP IN
52 week H/L:	1,631/843
Market cap:	Rs117.7bn
Shares Outstanding:	77.0mn
Free float:	34.8%
Avg. daily vol. 3mth:	1,56,893

Source: Bloomberg

#### Changes in the report

Rating:	BUY (unchanged)
Target price:	+25%; from Rs1,600 to Rs2,000
EBITDA:	FY24: -0.7%; FY25: +6.5%

Source: Centrum Broking

#### Shareholding pattern

	Dec-23	Sep-23	Jun-23	Mar-23
Promoter	62.9	62.9	62.9	62.9
FIs	6.5	6.6	7.2	5.7
DIs	16.2	16.0	15.8	16.4
Public/other	14.5	14.5	14.1	15.0

Source: BSE

#### Centrum estimates vs Actual results

YE Mar (Rs mn)	Centrum Q3FY24	Actual Q3FY24	Variance (%)
Revenue	22,541	23,120	2.6
EBITDA	3,328	3,785	13.7
EBITDA margin	14.8	16.4	161 bps
Adj PAT	786	1,091	38.8
EPS (Rs)	10.2	14.2	38.8

Source: Bloomberg, Centrum Broking



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Cement

## Thesis Snapshot

### Estimate revision

YE Mar (Rs mn)	FY24E New	FY24E Old	% chg	FY25E New	FY25E Old	% chg
Revenue	98,210	99,348	-1.1	1,07,811	1,06,643	1.1
EBITDA	15,113	15,217	-0.7	18,323	17,210	6.5
EBITDA margin	15.4	15.3	7 bps	17.0	16.1	86 bps
Adj. PAT	5,905	5,930	-0.4	7,889	6,981	13.0
Diluted EPS (Rs)	76.7	77.0	-0.4	102.4	90.6	13.0

Source: Centrum Broking

### Birla Corp versus NIFTY Midcap 100

	1m	6m	1 year
BCORP IN	6.6	25.5	69.4
NIFTY Midcap 100	4.1	30.5	60.9

Source: Bloomberg, NSE

### Key assumptions

Y/E Mar	FY24E	FY25E
Capacity (mn mt)	20.3	21.7
Volumes (mn mt)	17.9	19.4
Realizations (Rs/mt)	5,468	5,495
Operating expense (Rs/mt)	4,642	4,619
EBITDA/mt (Rs)	844	946
Capex	-6,586	-5,586
Net Debt	32,193	25,208

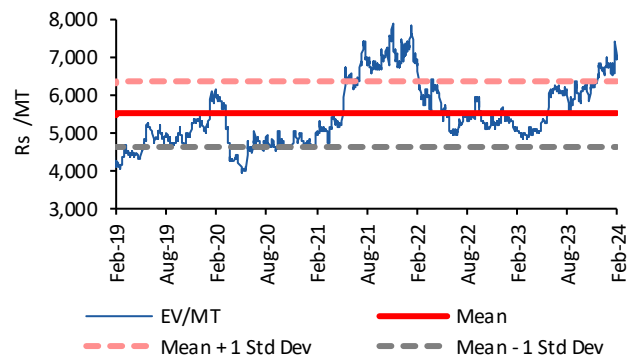
Source: Centrum Broking

### Valuations

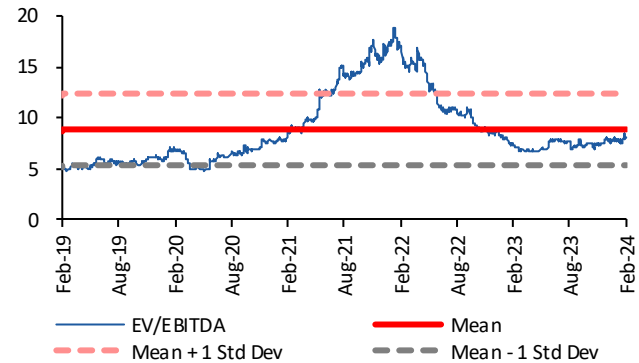
We are building in 10% revenue and 37% EBITDA CAGR for the company over FY23-26E. We have tweaked our estimates for the company and value the stock based on 9x Sep25 EV/EBITDA to arrive at our revised target price of Rs2,000.

Valuations	Rs/share
Sep25 EBITDA	19,016
Target multiple (x)	9.0
Enterprise value	1,71,143
Less: Net debt and CWIP	17,252
Equity value	1,53,890
No of shares (mn)	77.0
<b>Target Price (Rs)</b>	<b>2,000</b>

#### EV/MT mean and standard deviation



#### EV/EBITDA mean and standard deviation



Source: Bloomberg, Centrum Broking

### Peer comparison

Company	Mkt Cap		CAGR (FY23-25E)			EV/EBITDA (x)			EV/mt (US\$)			FY25E	
	(Rs bn)	Sales	EBITDA	EPS	FY23	FY24E	FY25E	FY23	FY24E	FY25E	RoE (%)	ROCE (%)	
ACC	478	-0.2%	30.0%	48.4%	23.3	16.4	13.2	149.1	134.8	131.1	12%	15%	
Ambuja Cement	1,414	0.2%	15.3%	5.9%	41.3	33.3	28.6	516.4	393.2	291.1	6%	8%	
<b>Birla Corporation</b>	<b>118</b>	<b>11.4%</b>	<b>54.1%</b>	<b>341.4%</b>	<b>20.1</b>	<b>10.0</b>	<b>7.8</b>	<b>92.7</b>	<b>89.9</b>	<b>80.2</b>	<b>11%</b>	<b>10%</b>	
Heidelberg Cement	51	4.8%	13.1%	22.3%	14.4	13.8	10.6	91.8	89.0	86.4	15%	17%	
JK Cement	336	20.2%	37.0%	55.1%	27.3	17.1	14.8	187.0	173.4	163.9	22%	15%	
JK Lakshmi Cement	110	10.4%	19.3%	21.7%	14.3	12.1	10.3	103.6	107.1	90.4	16%	14%	
Nuvoco Vistas	129	6.5%	26.7%	422.3%	14.3	9.7	8.2	88.3	82.1	76.8	5%	8%	
Sagar Cements	35	24.3%	79.1%	160.7%	30.8	14.7	10.4	69.4	62.8	55.3	7%	8%	
Shree Cements	1,006	12.6%	30.4%	29.7%	33.5	23.8	19.7	257.8	226.2	176.6	11%	18%	
Star Cements	76	17.5%	24.0%	27.9%	15.7	15.3	10.8	157.2	123.6	97.4	14%	16%	
The Ramco Cements	235	15.2%	32.5%	57.6%	23.5	16.4	13.2	153.2	150.3	145.2	11%	11%	
Ultratech Cements	2,925	11.4%	20.9%	31.5%	27.7	22.6	18.9	269.8	270.0	230.7	14%	15%	

Source: Company, Centrum Broking

**Exhibit 1: 3QFY24 result summary**

Y/E March (Rs mm)	3QFY23	2QFY24	3QFY24	YoY (%)	QoQ (%)	9MFY23	9MFY24	YoY (%)
<b>Net Sales</b>	<b>20,161</b>	<b>22,858</b>	<b>23,120</b>	<b>14.7</b>	<b>1.1</b>	<b>62,197</b>	<b>70,063</b>	<b>12.6</b>
Expenditure								
Chg. in stock	(989)	55	(303)	NA	(652.2)	(2,728)	365	NA
RM consumption	3,169	3,764	3,541	11.8	(5.9)	9,150	10,828	18.3
Purchase of traded goods	28	16	46	67.6	195.5	160	150	(6.7)
Employee cost	1,321	1,424	1,412	6.9	(0.9)	3,914	4,232	8.1
Freight, packing etc	4,931	5,185	5,565	12.9	7.3	15,114	16,574	9.7
Power and fuel	5,764	4,946	4,597	(20.3)	(7.1)	17,994	14,626	(18.7)
Other exp	4,494	4,580	4,476	(0.4)	(2.3)	13,615	13,636	0.2
Total Operating Expenses	18,717	19,970	19,335	3.3	(3.2)	57,220	60,411	5.6
<b>EBITDA</b>	<b>1,444</b>	<b>2,889</b>	<b>3,785</b>	<b>162.1</b>	<b>31.0</b>	<b>4,977</b>	<b>9,652</b>	<b>93.9</b>
<b>EBITDA Margin (%)</b>	<b>7.2%</b>	<b>12.6%</b>	<b>16.4%</b>	<b>921bps</b>	<b>373bps</b>	<b>8.0%</b>	<b>13.8%</b>	<b>577bps</b>
Other Income	79	274	163	106.7	(40.5)	639	599	(6.3)
Interest Costs	869	954	965	11.0	1.2	2,500	2,893	15.7
Depreciation	1,299	1,435	1,448	11.5	0.9	3,698	4,286	15.9
PBT	-645	774	1,535	NA	98.4	-582	3,071	NA
Exceptional Items	-	(3)	-	NA	NA	117	(3)	NA
Tax	(146)	188	443	NA	136.4	(254)	797	NA
<b>Reported PAT</b>	<b>-499</b>	<b>586</b>	<b>1,091</b>	<b>NA</b>	<b>86.2</b>	<b>-445</b>	<b>2,272</b>	<b>NA</b>
<b>Adjusted PAT</b>	<b>-499</b>	<b>584</b>	<b>1,091</b>	<b>NA</b>	<b>87.0</b>	<b>-328</b>	<b>2,275</b>	<b>NA</b>
<b>NPM(%)</b>	<b>-2.5%</b>	<b>2.6%</b>	<b>4.7%</b>	<b>NA</b>	<b>84.9</b>	<b>-0.5%</b>	<b>3.2%</b>	<b>NA</b>
<b>EPS (Rs.)</b>	<b>-6.5</b>	<b>7.6</b>	<b>14.2</b>	<b>NA</b>	<b>86.2</b>	<b>-5.8</b>	<b>29.5</b>	<b>NA</b>

Source: Centrum Broking, Company Data

**Exhibit 2: Operational data**

Operational Data	3QFY23	2QFY24	3QFY24	YoY (%)	QoQ (%)	9MFY23	9MFY24	YoY (%)
Volume (mn mt)	3.7	4.2	4.2	12.9	0.5	11.3	12.8	13.3
Cement Realisation (Rs/mt)	5,177	5,211	5,316	2.7	2.0	5,509	5,478	(0.6)
Operating Costs (Rs/mt)	5,031	4,777	4,604	(8.5)	(3.6)	5,068	4,723	(6.8)
EBITDA (Rs/mt)	388	691	901	132.1	30.4	441	755	71.2

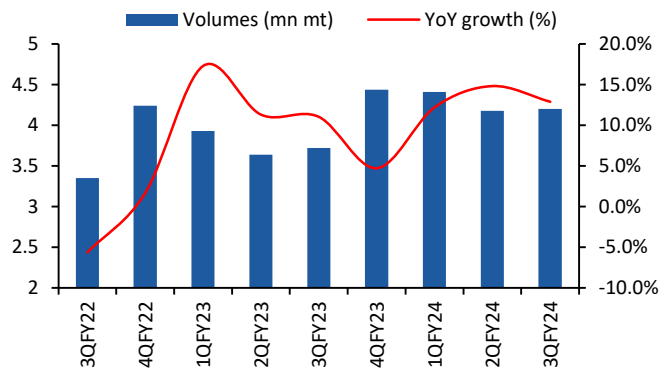
Source: Centrum Broking, Company Data

**Exhibit 3: Trend in operating costs per tonne**

Costs/mt (Rs)	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23	YoY (%)	QoQ (%)
RM consumption	510	1,110	565	592	593	982	958	917	782	31.8	(14.7)
Employee cost	343	267	325	361	355	293	317	341	336	(5.3)	(1.3)
Freight, packing etc	1,238	1,252	1,330	1,361	1,325	1,340	1,321	1,240	1,325	(0.0)	6.8
Power and fuel	1,383	1,062	1,564	1,671	1,549	1,291	1,153	1,183	1,094	(29.4)	(7.5)
Other exp	1,087	997	1,163	1,250	1,208	1,023	1,038	1,096	1,066	(11.8)	(2.7)
<b>Operating costs/mt</b>	<b>4,560</b>	<b>4,688</b>	<b>4,948</b>	<b>5,236</b>	<b>5,031</b>	<b>4,928</b>	<b>4,786</b>	<b>4,777</b>	<b>4,604</b>	<b>(8.5)</b>	<b>(3.6)</b>
<b>EBITDA/mt</b>	<b>664</b>	<b>653</b>	<b>660</b>	<b>258</b>	<b>388</b>	<b>618</b>	<b>675</b>	<b>691</b>	<b>901</b>	<b>132.1</b>	<b>30.4</b>

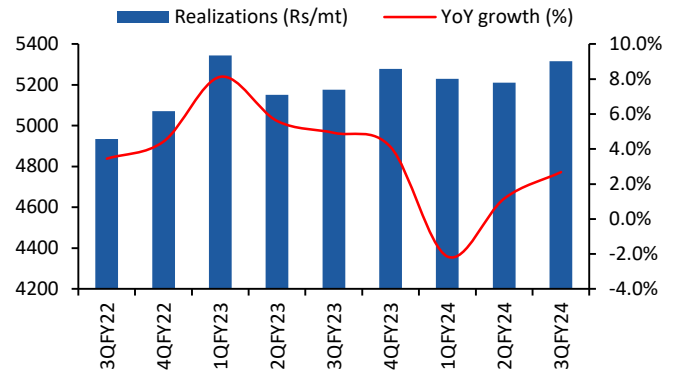
Source: Centrum Broking, Company Data

**Exhibit 4: Volume growth of 12.9% YoY**



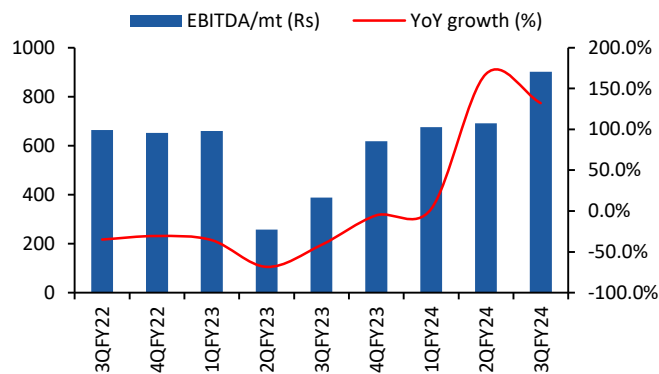
Source: Centrum Broking, Company Data

**Exhibit 5: Realizations up 2% QoQ**



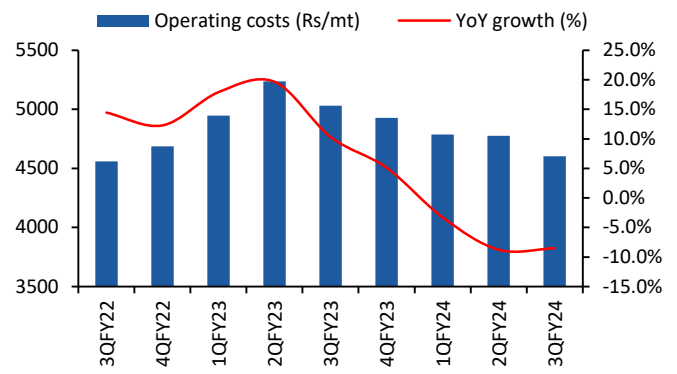
Source: Centrum Broking, Company Data

**Exhibit 6: EBITDA/mt at Rs901**



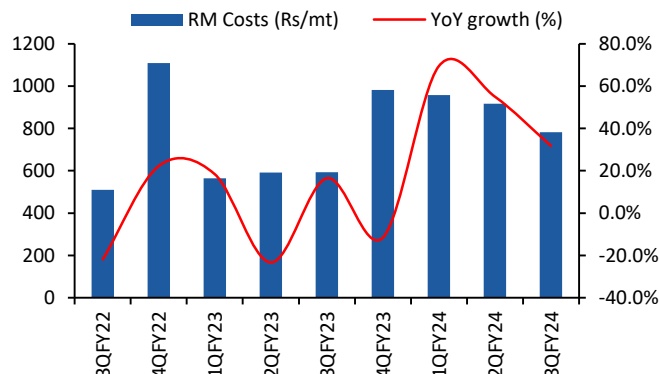
Source: Centrum Broking, Company Data

**Exhibit 7: Operating costs down 8.5% YoY**



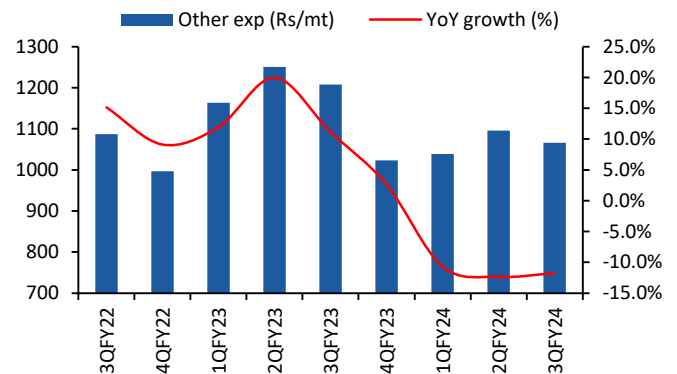
Source: Centrum Broking, Company Data

**Exhibit 8: RM costs up 31.8% YoY**



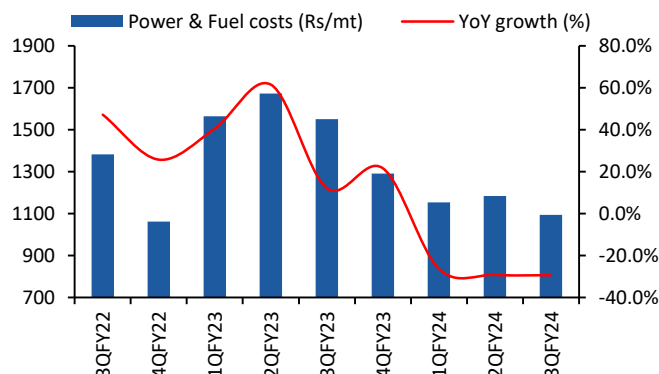
Source: Centrum Broking, Company Data

**Exhibit 9: Other expenses down by 11.8% YoY**



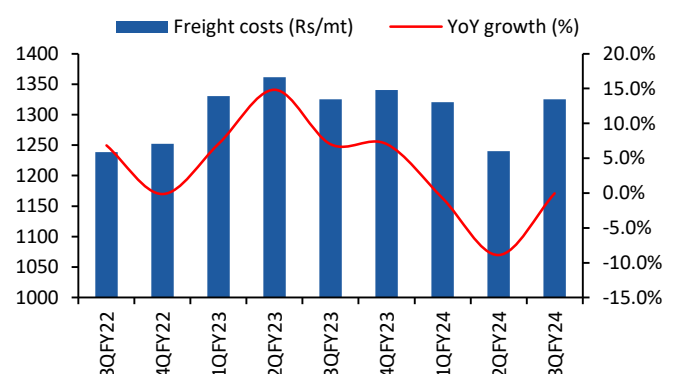
Source: Centrum Broking, Company Data

**Exhibit 10: P&F costs down from peak**



Source: Centrum Broking, Company Data

**Exhibit 11: Freight costs flat YoY**



Source: Centrum Broking, Company Data

## 3QFY24 conference call highlights

### Key points:

- 1) BCORP will start accruing incentives from Mukutban plant from 4QFY24. Current utilizations have reached 60% and the plant is profitable across all 3 months
  - 2) Next set of capex work (Maihar line 2) to start from next year and will be commissioned by end of FY27. 1.4mn mt GU to be commissioned by end of FY25.
  - 3) Guidance of 13% volume growth and EBITDA/mt of Rs850/mt for FY24 which suggests that 4Q volume growth will be 13% and EBITDA/mt will be Rs1100/mt.
- **Mukutban plant** - Mukutban plant clocked 2lakh/mt sales volume per month in this quarter. EBITDA positive in all 3 months. Capacity utilization has reached 60% now. 65% of Mukutban volumes from Maharashtra. 6 lakh mt volumes expected in 4Q from Mukutban.
  - **Capex**- Capex to start next financial year (Maihar 2nd line). FY27- 25mn mt capacity-doubling of 10k tpd to 20k tpd at Maihar, 1 GU bihar 2 GUs in UP and 1 in west- capex not finalized yet. 1.4 mn mt GU in Prayagraj to start by end of FY25. Debt to ebitda max of 3. Bikram coal mine to start operations by 2QFY25. Capex this year to be Rs700cr, revised downwards from Rs1000cr. Net debt currently at Rs3470cr. To end year at less than 3400cr. Capacity to reach 25mn mt by FY27 and 30m mt by FY30.
  - **Prices**- prices corrected in January due to winter and fog in North. Company's focus on premium cement sales has helped realizations. Premium prices at par with brands of market leaders. In UP and MP perfect plus sells at par or more than mother brands of leading A-category players.
  - **Operating costs**- The Company optimized its fuel mix which coupled with reduction in imported fuel prices resulted in lower P&F costs. The company has implemented Project shikhar to contain costs; resulted in Rs50/mt decline in operating costs this quarter. Current fuel cost at Rs1.58/kcal vs Rs1.75/kcal (lowest in the industry). 25% imported coal and more than 70% domestic coal usage. Working to increase the solar capacity and aim to take green power share to 29-30%.
  - **Coal mines**- Costs for coal mines- Sial gogri in production- Rs1.4/kcal, Bikaram- Rs1/kcal, brahmpauri- not pursuing now, Marki Bakra-1.25/kcal. 60% contribution from these mines of the enhanced capacity for clinker including cpp from FY27. Bikaram coal mine to be operational from 1QFY25.
  - **Others**- Blended cement 85%; 23%-24% WHRS and solar energy consumption; Rs1.58/kcal vs 1.75kcal; 10% sequential decline. Kundanganj is 33cr incentives in this quarter. Lead distance – 350kms; For Mukutban 300 to 310kms.

**Exhibit 12: Key changes to our estimates and assumptions**

YE Mar (Rs mn)	FY24E	FY24E	% chg	FY25E	FY25E	% chg
	New	Old		New	Old	
Revenue	98,210	99,348	-1.1	1,07,811	1,06,643	1.1
EBITDA	15,113	15,217	-0.7	18,323	17,210	6.5
EBITDA margin	15.4	15.3	7 bps	17.0	16.1	86 bps
Adj. PAT	5,905	5,930	-0.4	7,889	6,981	13.0
Diluted EPS (Rs)	76.7	77.0	-0.4	102.4	90.6	13.0

YE Mar	FY24E	FY24E	% chg	FY25E	FY25E	% chg
	New	Old		New	Old	
Volumes (mn mt)	17.9	17.5	2.6	19.4	18.5	4.6
Realization (Rs/mt)	5,468	5,468	-	5,495	5,495	-
Operating exp/mt	4,642	4,666	-0.5	4,619	4,580	0.8
EBITDA/mt	844	870	-2.9	946	1,037	-8.8

Source: Centrum Broking, Company Data

**Exhibit 13: Valuation summary**

Particulars	(Rs mn)
Sep25 EBITDA	19,016
Target multiple (x)	9.0
Enterprise value	1,71,143
Less: Net debt and CWIP	17,252
Equity value	1,53,890
No of shares (mn)	77.0
<b>Target Price (Rs)</b>	<b>2,000</b>

Source: Centrum Broking, Company Data

P&L					
YE Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
<b>Revenues</b>	<b>74,612</b>	<b>86,823</b>	<b>98,210</b>	<b>1,07,811</b>	<b>1,15,607</b>
Operating Expense	59,031	73,890	77,675	83,850	89,972
Employee cost	4,481	5,213	5,422	5,638	5,926
Others	0	0	0	0	0
<b>EBITDA</b>	<b>11,100</b>	<b>7,720</b>	<b>15,113</b>	<b>18,323</b>	<b>19,709</b>
Depreciation & Amortisation	3,969	5,099	5,414	5,726	5,956
<b>EBIT</b>	<b>7,131</b>	<b>2,621</b>	<b>9,699</b>	<b>12,597</b>	<b>13,753</b>
Interest expenses	2,427	3,387	2,907	3,147	3,027
Other income	988	1,131	1,187	1,211	1,235
<b>PBT</b>	<b>5,692</b>	<b>365</b>	<b>7,979</b>	<b>10,661</b>	<b>11,961</b>
Taxes	1,392	26	2,075	2,772	3,110
Effective tax rate (%)	24.4	7.2	26.0	26.0	26.0
<b>PAT</b>	<b>4,300</b>	<b>339</b>	<b>5,905</b>	<b>7,889</b>	<b>8,851</b>
Minority/Associates	0	0	0	0	0
<b>Recurring PAT</b>	<b>4,300</b>	<b>339</b>	<b>5,905</b>	<b>7,889</b>	<b>8,851</b>
Extraordinary items	(314)	67	0	0	0
<b>Reported PAT</b>	<b>3,986</b>	<b>405</b>	<b>5,905</b>	<b>7,889</b>	<b>8,851</b>
Ratios					
YE Mar	FY22A	FY23A	FY24E	FY25E	FY26E
<b>Growth (%)</b>					
Revenue	10.0	16.4	13.1	9.8	7.2
EBITDA	(17.0)	(30.5)	95.8	21.2	7.6
Adj. EPS	(37.5)	(92.1)	1,644.4	33.6	12.2
<b>Margins (%)</b>					
Gross	85.9	87.4	87.0	87.5	87.4
EBITDA	14.9	8.9	15.4	17.0	17.0
EBIT	9.6	3.0	9.9	11.7	11.9
Adjusted PAT	5.3	0.5	6.0	7.3	7.7
<b>Returns (%)</b>					
ROE	7.5	0.6	9.4	11.5	11.6
ROCE	6.2	3.4	7.7	9.7	10.5
ROIC	4.5	2.0	6.0	7.7	8.5
<b>Turnover (days)</b>					
Gross block turnover ratio (x)	0.8	0.7	0.7	0.8	0.8
Debtors	14	13	13	13	14
Inventory	282	314	307	297	292
Creditors	234	281	270	268	261
Net working capital	56	50	51	45	48
<b>Solvency (x)</b>					
Net debt-equity	0.7	0.7	0.5	0.4	0.2
Interest coverage ratio	4.6	2.3	5.2	5.8	6.5
Net debt/EBITDA	3.7	5.4	2.4	1.5	1.0
<b>Per share (Rs)</b>					
Adjusted EPS	55.8	4.4	76.7	102.4	114.9
BVPS	785.5	776.6	848.3	940.7	1,043.2
CEPS	107.4	70.6	147.0	176.8	192.3
DPS	10.0	10.0	5.0	10.0	12.5
Dividend payout (%)	19.3	190.1	6.5	9.8	10.9
<b>Valuation (x)</b>					
P/E	27.5	349.4	20.0	15.0	13.4
P/BV	2.0	2.0	1.8	1.6	1.5
EV/EBITDA	14.3	20.7	10.2	8.0	7.0
Dividend yield (%)	0.7	0.7	0.3	0.7	0.8

Source: Company, Centrum Broking

Balance sheet					
YE Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Equity share capital	770	770	770	770	770
Reserves & surplus	59,719	59,038	64,558	71,677	79,565
Shareholders fund	60,489	59,808	65,328	72,447	80,335
Minority Interest	0	0	0	0	0
Total debt	42,080	43,497	40,497	32,497	25,997
Non Current Liabilities	9,051	9,477	9,737	10,006	10,283
Def tax liab. (net)	9,722	9,712	9,712	9,712	9,712
<b>Total liabilities</b>	<b>1,21,343</b>	<b>1,22,494</b>	<b>1,25,274</b>	<b>1,24,662</b>	<b>1,26,327</b>
Gross block	97,536	1,25,697	1,33,270	1,39,270	1,43,270
Less: acc. Depreciation	(21,780)	(27,287)	(33,114)	(39,254)	(45,622)
Net block	75,756	98,410	1,00,156	1,00,016	97,649
Capital WIP	25,493	3,573	3,000	3,000	5,000
Net fixed assets	1,01,276	1,01,994	1,03,167	1,03,027	1,02,659
Non Current Assets	4,506	4,422	4,289	4,355	4,322
Investments	4,073	4,105	4,105	4,105	4,105
Inventories	8,200	10,616	10,763	11,224	12,036
Sundry debtors	3,028	3,233	3,686	4,135	4,434
Cash & Cash Equivalents	1,380	2,183	4,736	4,221	6,134
Loans & advances	5,740	5,538	5,593	5,649	5,706
Other current assets	10,313	8,629	7,710	7,293	6,877
Trade payables	7,620	9,197	9,657	10,140	10,647
Other current liab.	9,418	8,900	8,989	9,079	9,170
Provisions	135	129	129	129	129
Net current assets	11,488	11,973	13,713	13,175	15,241
<b>Total assets</b>	<b>1,21,343</b>	<b>1,22,494</b>	<b>1,25,274</b>	<b>1,24,662</b>	<b>1,26,327</b>
Cashflow					
YE Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Profit Before Tax	5,378	431	7,979	10,661	11,961
Depreciation & Amortisation	3,969	5,099	5,414	5,726	5,956
Net Interest	2,427	3,387	2,907	3,147	3,027
Net Change – WC	354	(1,131)	(187)	(476)	(654)
Direct taxes	(1,392)	(26)	(2,075)	(2,772)	(3,110)
<b>Net cash from operations</b>	<b>10,736</b>	<b>7,760</b>	<b>14,038</b>	<b>16,285</b>	<b>17,180</b>
Capital expenditure	(10,962)	(5,817)	(6,586)	(5,586)	(5,588)
Acquisitions, net	0	0	0	0	0
Investments	(2,568)	1,410	1,000	500	500
Others	599	91	133	(66)	33
<b>Net cash from investing</b>	<b>(12,931)</b>	<b>(4,316)</b>	<b>(5,453)</b>	<b>(5,152)</b>	<b>(5,055)</b>
<b>FCF</b>	<b>(2,195)</b>	<b>3,444</b>	<b>8,584</b>	<b>11,133</b>	<b>12,125</b>
Issue of share capital	0	0	0	0	0
Increase/(decrease) in debt	1,616	1,416	(3,000)	(8,000)	(6,500)
Dividend paid	(770)	(770)	(385)	(770)	(963)
Interest paid	(2,427)	(3,387)	(2,907)	(3,147)	(3,027)
Others	3,383	100	261	269	277
<b>Net cash from financing</b>	<b>1,802</b>	<b>(2,641)</b>	<b>(6,031)</b>	<b>(11,648)</b>	<b>(10,213)</b>
Net change in Cash	(393)	803	2,554	(515)	1,912

Source: Company, Centrum Broking



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### Birla Corporation



Source: Bloomberg

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